



# Meda<sup>™</sup> Media One Fresh Data. Direct from the Source.

# The Unique Differences of Media One

When you work with Media One, everything happens right here at our own facility, using our own data, and our own team of experts.

From planning through execution and on to evaluation, we are standing beside you every step of the way with full control over every aspect of your campaign.





# Media One's Consumer Data

Media One's Consumer data is action and behavior based. Records are confirmed through actual transactions, opt-ins, and responses to particular topics of interest. The file is then further enhanced with real property data and public records to produce one of the most accurate and responsive consumer files on the market. Each record is confirmed for accuracy and deliverability.





# Media One's Auto-Owner Data

Media One houses one of the largest and most accurate Automotive Database in the country. Each record in this database is corroborated against three separate sources for accuracy.

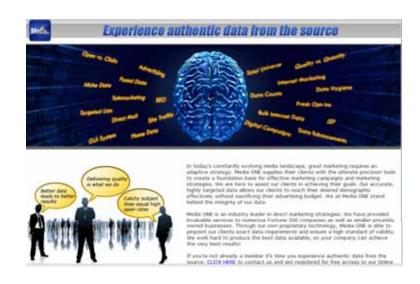
We have the capability of making this automobile owners list as detailed as you need it to be. You can choose from year, make/model, odometer reading, purchase date, title date, own/lease, AND MANY OTHERS!





## Media One's MyDataCounts.com Auto-Owner Data Portal

With just a quick signup, you can have access to auto owner data 24 hours a day, 7 days a week. Pull lists anytime you need them in seconds!





#### Media One's Political Data

Media One's U.S. Voter Registration File for all 50 states

- 150 Million Postal Records
- 9 Million Email Records
- Landline, cellphone and SMS data available.

Female Voters – 27.8 Million

Male Voters – 24.2 Million

LGBT Voters - 86 Thousand

Senior Voters – 52.4 Million

Hispanic Voters - 9.8 Million

African-American Voters - 22.9 Million

Republican Voters – 39.5 Million

Democratic Voters – 55.9 Million

Independent Voters – 55.3 Million



Choose many targeting options such as: precinct, district, party affiliation, voter, history and behavior.



## Media One's Web-Based Political Data Count and Order System

Media One provides you with quick and convenient 24/7 web-based access to the nationwide U.S. Registered Voter file. Once approved and registered you can pull data anytime anywhere right from your computer—because successful political marketing requires you to be ready to move when the situation demands action!

Pull Data, Do Appends, Upload Suppression Files—all from your own computer.





## Media One Email Data & Deployment Services

Because Media One has the in-house resources to custom create virtually any type of email database--and troubleshoot deliverability issues--we will be able to evaluate your email projects and immediately help to make any necessary adjustments.



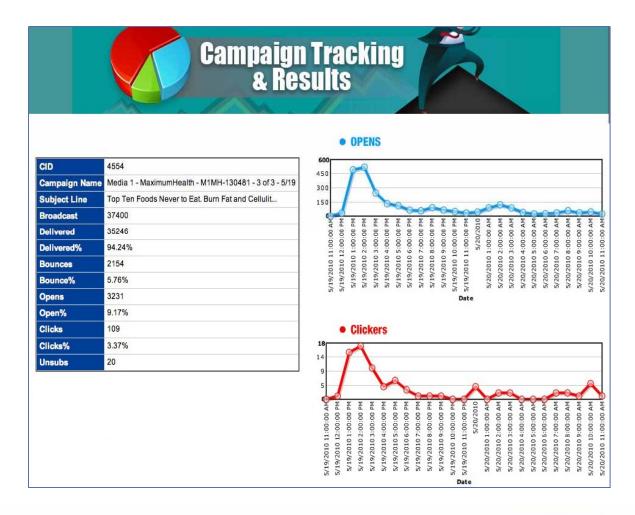


Media One guarantees 95% deliverability on our email broadcasts. How? We use a proprietary rotating IP Address/Trickle System that allows us to bypass the ISP's "Daily Rate Cuts," which is the amount of email allowed "in" from one domain before the ISP (Google, AOL, Yahoo, etc.)starts bouncing all follow-on emails. This is our own proprietary technology.

#### **Email Tracking Report Example:**

This reports shows statistical analysis and percentages for broadcast volume, delivery, bounce, open and click rates.

This report is generated in graph form as well tracking hour-by-hour and day-by-day and provided 72 hours after campaign completes.





#### Media One's Postal Data

Media One's postal data goes through rigorous quality control measures to assure accuracy.

**NCOA** (National Change of Address) Our National Change of Address service.

**CASS** Certification And Address Standardization and Delivery Point Validation (DPV)

**PCOA** (Progressive Change of Address). This tracks individual by updating addresses using; utility turn-ons & new credit ca





# Depend on the Accuracy and Integrity of Media One's Data

Media One's data hygiene standards are some of the most stringent in the industry. Most of our clients are repeat customers because they understand what truly deliverable data can do for their business.





# **Expand the Capabilities of your Data with Media One's Appending**

Media One has extensive experience in datadriven enhancement solutions to remedy problems such as incomplete or inaccurate data. Let us add to the efficiency of your data with demographic lifestyle, behavioral, landline/cell phones, and email attributes. Talk to us about populating missing fields of information in *your* database.





#### Media One in the News!





#### HOME NEWS FEATURES SECTORS RESOURCES EVENTS SUBSCRIBE INDUSTRY JO

Agency Business Report Database/CRM Digital Direct Classic E-mail Marketing Multichannel Retail/Ecommer
Direct Marketing News > Sectors > Database Marketing/CRM > Q&A. Andrew Marcus, Media One CEO

#### Q&A: Andrew Marcus, Media One CEO

Juan Martinez, August 10, 2011

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Andrew Marcus, CEO of Media One, a data marketing company discusses campaign marketing and why he thinks lists prices won't return to 2007 levels.

Direct Marketing News (DMN): Your company houses the complete US Voter Registration File for all 50 states. How will Web marketing and direct marketing be used during the upcoming election year?

Andrew Marcus (Media One): Well first of all this is the actual U.S.

Voter Registration file, not a consumer file that is appended with voter information. It offers information on voter history back to 1998, party affiliation where available, ethnicity, language spoken, income, home ownership, gender, geo and more. We can

amination where available, ethnicity, language spoken, income, nome ownership, genoer, geo and more. We can then take that file and overlay it with our demographic and lifestyle selects to make it even more attractive to political candidates, PACs and special interest groups involved in political ventures and campaigns.





### **Media One's Industry Memberships**











## Media One data is featured on top research portals







## **Media One's Social Networking**









