COACHING SESSION CHECKLIST

This checklist provides you with a list of items that will help you to remember to use each of the coaching skills you have developed, or want to develop, during each of your coaching session you. You can use this list of reminders to assess how well you are developing each of these skills by putting a tick in the far right column every time you used this skill you to use each of your coaching skills during the session.

ACTIVE LISTENING:	Used this Skill
Removed distractions	
Acknowledged your understanding	
Recognized BOTH the signs & sounds/words of what has been said	
SETTING SMART GOALS TO:	
Activate Planning	
Encourage thought & new ideas	
Focus attention	
Energize coachee	
QUESTIONING TECHNIQUES:	
Focus's attention of coachee	
Encouraged exploration of ideas & thoughts	
Fosters commitment of coachee	
DEMONSTRATING EMPATHY:	
Awareness of coachee's feelings	
Recognition of strength of feeling / belief	

Using your Intuition:	Used this Skill
Articulate your intuition	
Qualify its accuracy with coachee	
Request coachee to elaborate	
BUILDING RAPPORT:	
Focus on work-related examples e.g. Organizational goals / Competitor activities	
Demonstrate your trust & openness	
Display honest behavior	
GIVING CONSTRUCTIVE FEEDBACK:	
Based on Observation	
On coachee's actions	
On the likely consequences of these actions	
Focus on a specific behavior	
Focus on future options	
ACTIONS FOR FUTURE SESSION:	
1.	
2.	
3.	
4.	